

Show Me Your Tech Stack





Sengii **Sponsor Introduction**







A Sengii & Novi Customer!









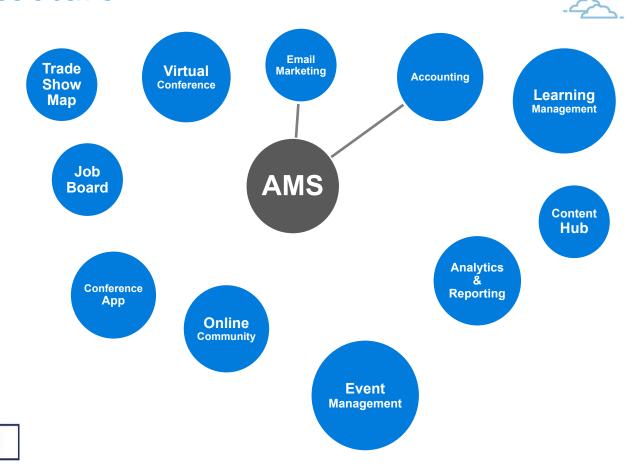


CLOC



Wild West architecture

- Each system operates on its own.
- Data exchange via export-import
- Duplicative, unreliable, or dirty, out-of-date data
- Systems unable to talk to each other

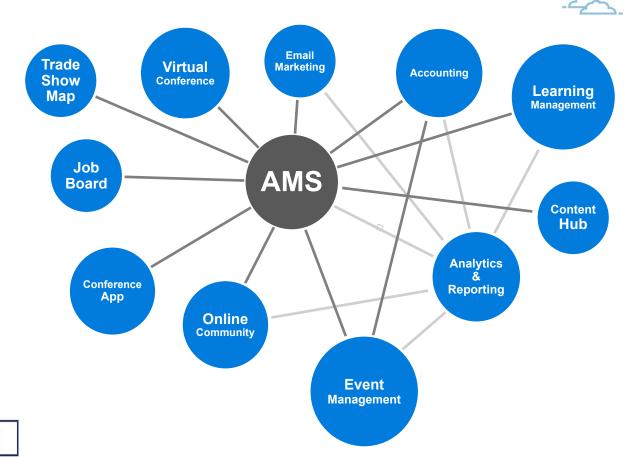




Network or Distributed architecture



Systems can talk to each other.



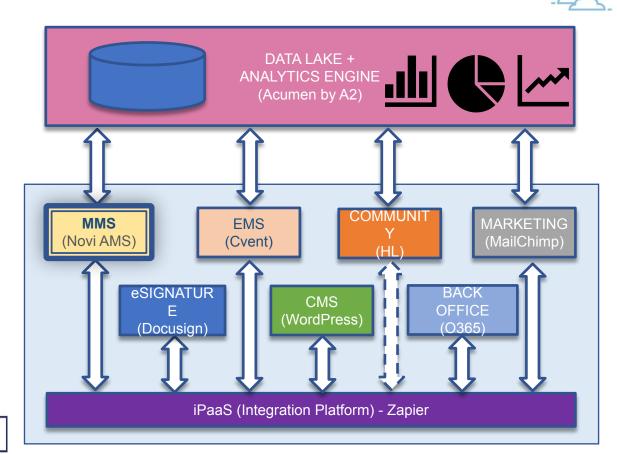
Integrated Best-of-Fit Architecture



Focus on purpose-built products.

 Prioritize products with existing integrations with the Data Analytics core

 Satellite systems can be easily unplugged and replaced





User Story 1: Legal Service Handler

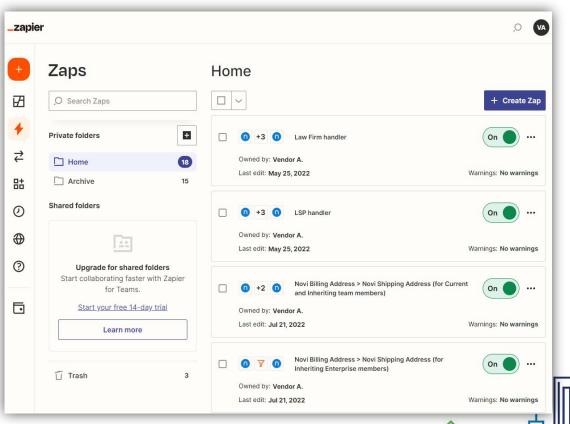
Novi-to-Novi automation

- As a Membership Manager, I want to properly categorize each non-member company when an individual-level member of specific type joins CLOC.
- **SOLUTION**: Create a Zap that will only run when an individual member of specific type is created. I will then find and update basic parent company record with relevant information from the individual member record.







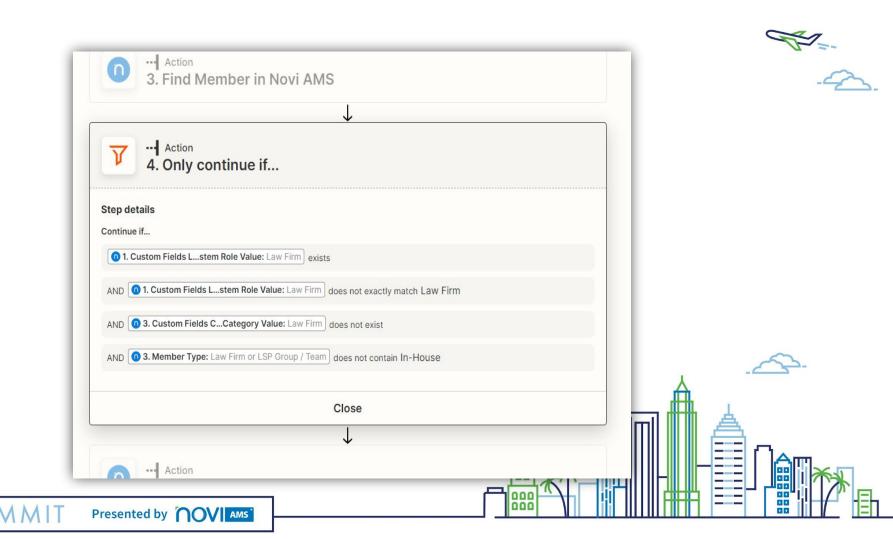


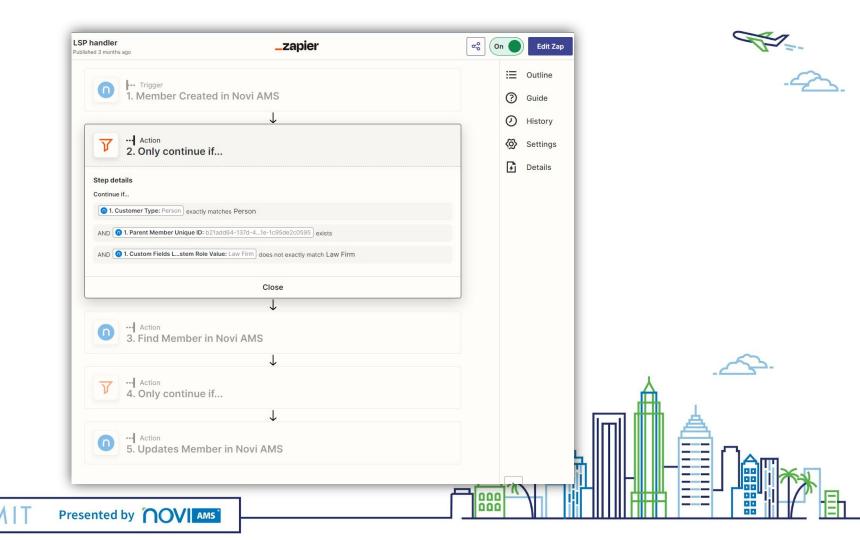






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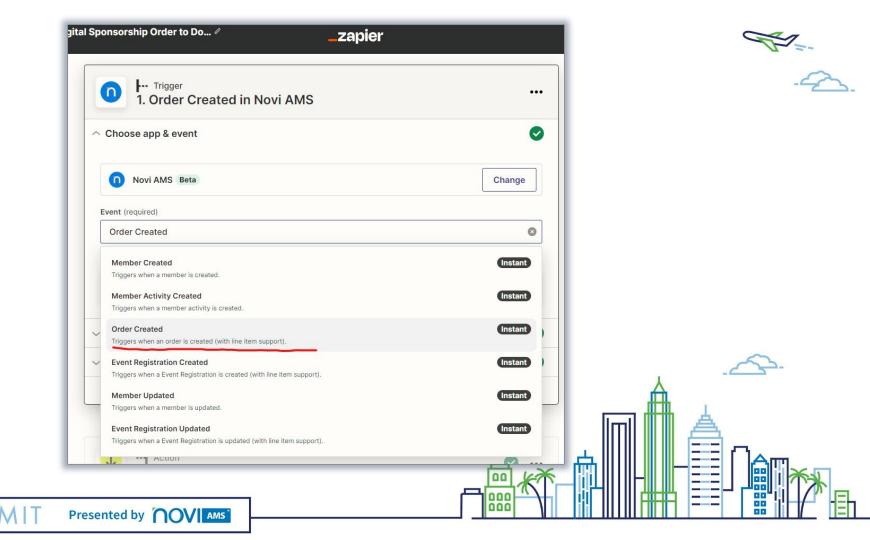


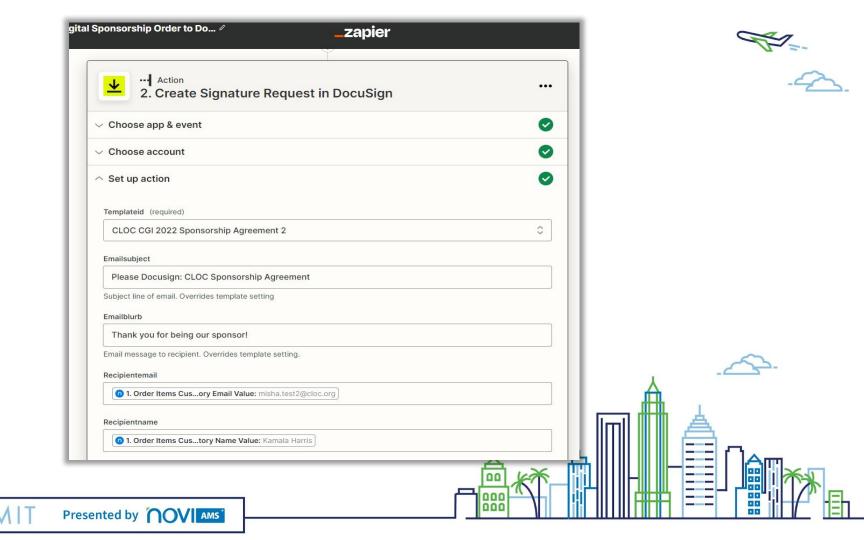
User Story 2: Automate requests for signature

Novi-to-Docusign automation

- As a Sales and Sponsorships manager, I want Sponsorship agreements
 to be sent for signature to the corporate representatives whenever they
 purchase any kind of sponsorship from Novi Store
- **SOLUTION**: Create a Zap that will be triggered when an item of certain type is purchased from the eStore. It will then pass the information provided by the buyer to DocuSign and request a document to be sent to the designated person for signature.









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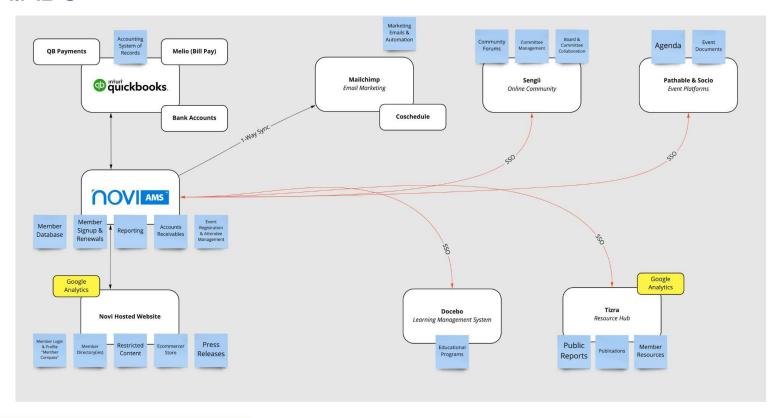






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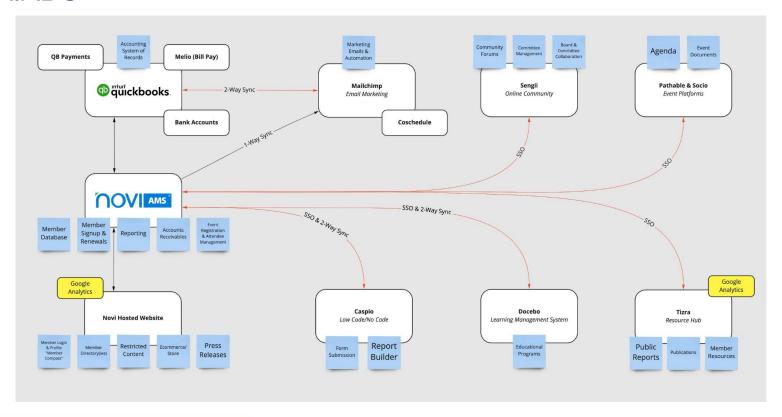






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